# Consolidated Financial Statements and Independent Auditors' Report

# June 30, 2018 and 2017

# Partners International

## Contents

CliftonLarsonAllen LLP
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# INDEPENDENT AUDITORS' REPORT

Board of Directors
Partners International
Spokane, Washington

We have audited the accompanying consolidated financial statements of Partners International (nonprofit organization), which comprise the consolidated statements of financial position as of June 30, 2018 and 2017, and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Partners International as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Emphasis of Matter***

As discussed in note 2 to the consolidated financial statements, on July 1, 2017 the Foundation adopted Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities,* requiring a change in the presentation of net assets and enhanced financial statement disclosures. Our opinion is not modified with respect to this matter.

CliftonLarsonAllen LLP

**CliftonLarsonAllen LLP**

Spokane, Washington
December 19, 2018

## Consolidated Statements of Financial Position

| | June 30, 2018 | June 30, 2017 |
|---|---|---|
| ***Assets*** | | |
| *CURRENT ASSETS:* | | |
| Cash and cash equivalents | $ 2,730,417 | $ 1,581,744 |
| Promises-to-give receivable | - | 17,400 |
| Receivable | 220,945 | 4,000 |
| Prepaid expenses and other assets | 21,960 | 17,890 |
| Total current assets | 2,973,322 | 1,621,034 |
| *PROPERTY AND EQUIPMENT, net of accumulated depreciation and amortization* | 44,903 | 770,698 |
| *OTHER ASSETS:* | | |
| Long-term promises-to-give receivable | 36,626 | 61,627 |
| Long-term investments | 80,820 | 88,969 |
| Certificate of deposit | 100,000 | 100,000 |
| Total other assets | 217,446 | 250,596 |
| | $ 3,235,671 | $ 2,642,328 |
| ***Liabilities and Net Assets*** | | |
| *CURRENT LIABILITIES:* | | |
| Accounts payable | $ 111,558 | $ 33,266 |
| Accrued expenses | 101,684 | 125,666 |
| Total current liabilities | 213,242 | 158,932 |
| *OTHER LIABILITIES:* | | |
| Gift annuities | 63,709 | 70,879 |
| Deferred gain on sale of building | 99,776 | - |
| Total other liabilities | 163,485 | 70,879 |
| Total liabilities | 376,727 | 229,811 |
| *NET ASSETS:* | | |
| Without donor restrictions | 1,872,509 | 1,405,759 |
| With donor restrictions | 986,435 | 1,006,758 |
| Total net assets | 2,858,944 | 2,412,517 |
| | $ 3,235,671 | $ 2,642,328 |

See accompanying notes to consolidated financial statements.

## Consolidated Statement of Activities and Changes in Net Assets

**Year Ended June 30, 2018**

| | Without donor Restrictions | With donor Restrictions | Total |
|---|---|---|---|
| *SUPPORT AND REVENUE:* | | | |
| Contributions from constituency | $ 1,618,513 | $ 3,378,511 | $ 4,997,024 |
| Gifts in-kind | - | 13,851,758 | 13,851,758 |
| Investment gain | 6,822 | - | 6,822 |
| Annuity distributions, net of actuarial adjustment of $7,170 | (3,044) | - | (3,044) |
| Gain from sale of building | 423,024 | - | 423,024 |
| Rental loss, net of expenses of $42,064 | (42,064) | - | (42,064) |
| | 2,003,251 | 17,230,269 | 19,233,520 |
| *NET ASSETS RELEASED FROM DONOR RESTRICTIONS* | 17,250,592 | (17,250,592) | - |
| Total support and revenue | 19,253,843 | (20,323) | 19,233,520 |
| *EXPENSES:* | | | |
| Ministries and programs | 17,228,085 | - | 17,228,085 |
| Supporting services: | | | |
| General and administrative | 446,317 | - | 446,317 |
| Fundraising | 1,112,691 | - | 1,112,691 |
| Total expenses | 18,787,093 | - | 18,787,093 |
| *CHANGE IN NET ASSETS* | 466,750 | (20,323) | 446,427 |
| *NET ASSETS, BEGINNING OF YEAR* | 1,405,759 | 1,006,758 | 2,412,517 |
| *NET ASSETS, END OF YEAR* | $ 1,872,509 | $ 986,435 | $ 2,858,944 |

See accompanying notes to consolidated financial statements.

## Consolidated Statement of Activities and Changes in Net Assets

**Year Ended June 30, 2017**

| | Without donor Restrictions | With donor Restrictions | Total |
|---|---|---|---|
| *SUPPORT AND REVENUE:* | | | |
| Contributions from constituency | $ 1,625,614 | $ 3,151,266 | $ 4,776,880 |
| Gifts in-kind | - | 10,559,966 | 10,559,966 |
| Investment gain | 5,010 | - | 5,010 |
| Annuity distributions, net of actuarial adjustment of $3,665 | (7,659) | - | (7,659) |
| Rental loss, net of expenses of $46,980 | (18,235) | - | (18,235) |
| | 1,604,730 | 13,711,232 | 15,315,962 |
| *NET ASSETS RELEASED FROM DONOR RESTRICTIONS* | 14,471,158 | (14,471,158) | - |
| Total support and revenue | 16,075,888 | (759,926) | 15,315,962 |
| *EXPENSES:* | | | |
| Ministries and programs | 14,499,213 | - | 14,499,213 |
| Supporting services: | | | |
| General and administrative | 463,991 | - | 463,991 |
| Fundraising | 1,190,166 | - | 1,190,166 |
| Total expenses | 16,153,370 | - | 16,153,370 |
| *CHANGE IN NET ASSETS* | (77,482) | (759,926) | (837,408) |
| *NET ASSETS, BEGINNING OF YEAR* | 1,483,241 | 1,766,684 | 3,249,925 |
| *NET ASSETS, END OF YEAR* | $ 1,405,759 | $ 1,006,758 | $ 2,412,517 |

See accompanying notes to consolidated financial statements.

## Consolidated Statements of Functional Expenses

| | Year Ended June 30, 2018 | | | |
|---|---|---|---|---|
| | Ministries and Programs | General and Administrative | Fundraising | Total |
| Grants and allocations | $ 16,160,421 | $ - | $ - | $ 16,160,421 |
| Salaries | 687,098 | 225,863 | 554,494 | 1,467,455 |
| Benefits | 84,907 | 44,409 | 102,799 | 232,115 |
| Travel | 148,188 | 3,821 | 74,933 | 226,942 |
| Telecommunications | 8,717 | 4,521 | 5,554 | 18,792 |
| Postage | 746 | 4,106 | 16,150 | 21,002 |
| Supplies | 2,198 | 4,349 | 4,816 | 11,363 |
| Printing | 611 | 573 | 38,350 | 39,534 |
| Outside services | 56,929 | 2,387 | 137,879 | 197,195 |
| Occupancy | 14,269 | 21,839 | 22,453 | 58,561 |
| Depreciation and amortization | 4,751 | 25,324 | 21,382 | 51,457 |
| Hospitality | 4,681 | 1,010 | 9,210 | 14,901 |
| Training | 34,347 | 361 | 3,484 | 38,192 |
| Computer consulting | 6,078 | 27,348 | 27,348 | 60,774 |
| Computing equipment and software | 9,352 | 23,178 | 30,334 | 62,864 |
| Audit services | 323 | 15,700 | 17 | 16,040 |
| Advertising | - | 50 | 62,013 | 62,063 |
| Bad debts | - | 25,000 | - | 25,000 |
| Other expenses | 4,469 | 16,478 | 1,475 | 22,422 |
| | $ 17,228,085 | $ 446,317 | $ 1,112,691 | $ 18,787,093 |

| | Year Ended June 30, 2017 | | | |
|---|---|---|---|---|
| | Ministries and Programs | General and Administrative | Fundraising | Total |
| Grants and allocations | $ 13,387,271 | $ - | $ - | $ 13,387,271 |
| Salaries | 719,051 | 246,071 | 696,098 | 1,661,220 |
| Benefits | 81,701 | 46,006 | 111,989 | 239,696 |
| Travel | 161,630 | 1,784 | 85,900 | 249,314 |
| Telecommunications | 11,009 | 5,278 | 8,018 | 24,305 |
| Postage | 1,032 | 7,760 | 14,937 | 23,729 |
| Supplies | 3,597 | 3,355 | 7,448 | 14,400 |
| Printing | 469 | 482 | 33,814 | 34,765 |
| Outside services | 72,425 | 18,140 | 50,388 | 140,953 |
| Occupancy | 12,959 | 26,789 | 38,896 | 78,644 |
| Depreciation and amortization | 4,903 | 25,238 | 21,927 | 52,068 |
| Hospitality | 4,529 | 1,062 | 6,967 | 12,558 |
| Training | 15,053 | 1,140 | 2,227 | 18,420 |
| Computer consulting | 5,565 | 24,914 | 24,914 | 55,393 |
| Computing equipment and software | 10,885 | 21,796 | 30,857 | 63,538 |
| Audit services | 332 | 15,300 | 16 | 15,648 |
| Advertising | - | - | 53,896 | 53,896 |
| Other expenses | 6,802 | 18,876 | 1,874 | 27,552 |
| | $ 14,499,213 | $ 463,991 | $ 1,190,166 | $ 16,153,370 |

See accompanying notes to consolidated financial statements.

## Consolidated Statements of Cash Flows

| | Years Ended June 30, 2018 | 2017 |
|---|---|---|
| *CASH FLOWS FROM OPERATING ACTIVITIES:* | | |
| Cash contributions received | $ 4,797,479 | $ 4,776,880 |
| Interest and dividends received | 6,212 | 5,362 |
| Rental income | - | 1,263 |
| Cash paid to Partners' ministries | (2,231,254) | (2,827,305) |
| Cash paid to employees | (1,721,294) | (1,919,107) |
| Cash paid to service providers | (881,651) | (730,864) |
| Net cash used by operating activities | (30,508) | (693,771) |
| *CASH FLOWS FROM INVESTING ACTIVITIES:* | | |
| Property and equipment purchases | (15,997) | (14,950) |
| Proceeds from sale of Building | 1,194,552 | - |
| Purchase of certificate of deposit | - | (100,000) |
| Proceeds from sale of investments | 10,840 | 112,427 |
| Net cash provided (used) by investing activities | 1,189,395 | (2,523) |
| *CASH FLOWS FROM FINANCING ACTIVITIES:* | | |
| Gift annuities distributions | (10,214) | (11,324) |
| *NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS* | 1,148,673 | (707,618) |
| *CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR* | 1,581,744 | 2,289,362 |
| *CASH AND CASH EQUIVALENTS, END OF YEAR* | $ 2,730,417 | $ 1,581,744 |

### *Noncash Transactions:*

| | 2018 | 2017 |
|---|---|---|
| Gifts in-kind received and distributed to Partners' ministries | $ 13,851,758 | $ 10,559,966 |

See accompanying notes to consolidated financial statements.

***NOTE 1 – ORGANIZATION:***

Partners International (Partners) was incorporated in 1961 in California as a not-for-profit corporation, and subsequently, in 2018 in Washington. Partners is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (Code) and is also exempt from state income taxes. Partners has been classified as a publicly supported organization, which is not a private foundation, under Section 509(a) of the Code. Contributions by the public are deductible for tax purposes.

Partners exists to enable, enhance, and extend partnerships with indigenous organizations involved in evangelism, church planning, leadership training, relief, and development to carry out their work. Partners actively performs due diligence on these partnering organizations through monitoring their ministry operations. It is also actively screening and selecting other indigenous organizations to partner with. Partners presently provides resources to approximately 68 worldwide indigenous organizations.

During the years ended June 30, 2018 and 2017, gifts in-kind approximated 72% and 69% of total revenue, respectively.

***NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:***

The consolidated financial statements of Partners have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. A summary of significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

a. *Affiliated organizations* – Partners is affiliated with several organizations which are not included in these consolidated financial statements because they are not under common control. Partners and these organizations do, however, participate together in outreaches in many foreign countries.

b. *Principles of consolidation* – The accompanying consolidated financial statements include the accounts of Partners and its wholly owned subsidiary, Partners International – Asia Pacific Office. All material intercompany accounts, transactions, and profits have been eliminated.

c. *Foreign currency translation* – Amounts recorded in foreign currency are translated into United States dollars as follows:

   1. Monetary assets and monetary liabilities: at the rate of exchange in effect as of the consolidated statement of financial position dates.

   2. Nonmonetary assets and nonmonetary liabilities: at the exchange rate prevailing at the time of the acquisition of the assets or assumption of the liabilities.

   3. Revenues and expenses: at the average rate of exchange for the year.

d. *Cash and cash equivalents* – Cash and cash equivalents include cash on hand and cash on deposit. Money market mutual funds and cash held in investment brokerage accounts are included in investments.

e. *Certificate of deposit* – Certificate of deposit is stated at cost.

***NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):***

f. *Concentration of credit risk* – Cash and cash equivalents, at times, exceed federally insured limits. Partners has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk on cash and cash equivalents.

g. *Investments* – Investments are stated at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Investments set aside to fund gift annuities and endowment agreements are classified as long-term investments. See note 6 for discussion of fair value measurements.

h. *Promises to give and receivables* – Partners receives promises to give ranging in length from one to ten years. Promises to give that are expected to be collected within one year are recorded at their pledge value. Promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows, discounted using an interest rate of 3.25%. Discounts on long-term promises to give were $7,000 at June 30, 2018 and 2017, respectively. Management deems all amounts receivable at June 30, 2018 and 2017, to be fully collectible and, accordingly, no allowance for uncollectible amounts has been recorded in the accompanying consolidated statements of financial position.

i. *Intentions* – Partners has received indications of gifts from donors. Due to the uncertain nature of these intentions, these intentions do not meet the criteria of revenue recognition under generally accepted accounting principles; they are not reflected as contributions in the consolidated statements of activities and changes in net assets until the donation is collected. Partners has not recognized an asset or contribution receivable for these gifts.

j. *Property and equipment* – Property and equipment purchased are carried at cost, net of accumulated depreciation. Expenditures of less than $2,000 and computers are charged to expense. Donated property and equipment are carried at estimated fair market value on the date of the donation, net of accumulated depreciation. Depreciation is computed on the straight-line method over the estimated useful lives of the assets, ranging from 3 to 30 years.

k. *Gift annuities* – Partners has established a gift annuity plan whereby donors may contribute assets to the organization in exchange for the right to receive a fixed dollar annual return during their lifetimes. This transaction provides for a portion of the transfer to be considered a charitable contribution for income tax purposes.

   The difference between the amount contributed for the gift annuity and liability for future payments, determined on an actuarial basis, is recognized as income at the date of the gift and is reflected on the statements of activities and changes in net assets as contributions from new gift annuities. The difference between assets in trust and liabilities is reported on the consolidated statements of financial position as unrestricted net assets.

   The liability for future payments to annuitants, or commensurate value, is calculated annually based upon actuarially computed present values to comply with state legal reserve requirements. The change in the commensurate value, net of investment income, payments to annuitants, and terminations is reflected on the consolidated statements of activities as changes in value of split-interest agreements.

   The commensurate value of gift annuities was $63,709 and $70,879 as of June 30, 2018 and 2017.

l. *Deferred gain on sale of building* – Gain on sale of building deferred related to sale leaseback transaction. Gain will be recognized over the term of the lease, see Note 9.

***NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):***

m. *Basis of presentation* – The consolidated financial statement presentation follows the requirements of Accounting Standards Update (ASU) 2016-14 Not-For-Profit Entities (Topic 958), Presentation of Financial Statements of Not-for-Profit Entities. This standard was issued to improve the information presented in financial statements and notes about a nonprofit entity's liquidity, financial performance, and cash flows. ASU 2016-14 is effective for fiscal year beginning after December 15, 2017, with early adoption permitted. Partners is required to report information regarding its financial position and activities according to the following classes of net assets:

- **Without donor restrictions** amounts are those currently available at the discretion of the Board of Directors for use in Partners' operations and those resources invested in property and equipment.

- **With donor restrictions** amounts are those which are stipulated by donors for specific program operating purposes. The majority of the ending balance represents funds collected for field ministries which have not been expended as of year-end. At June 30, 2018 and 2017, there was $100,000 included in net assets with donor restrictions. The income earned from these funds is used toward training and operations in China, in accordance with the donor's stipulation for earnings from the gift, and the principal portion of this contribution is restricted in time until the return of Christ.

All contributions are considered available for use unless specifically restricted by the donor or if they are subject to legal restrictions.

Contributions are recorded as with donor restriction if they are received with donor stipulations that limit their use through purpose and/or time restrictions. When donor restrictions expire, that is, when the purpose restriction is fulfilled or the time restriction expires, the net assets are reclassified from with donor restrictions to without donor restrictions and are reported in the statements of activities and changes in net assets as net assets released from donor restrictions. Partners' policy is to record donor restricted contributions received and expended in the same accounting period as contributions with donor restrictions and net assets released from donor restrictions, unless restricted by time.

For contributions restricted by donors for the acquisition of property and other long-lived assets, the restriction is considered to be met when the property or other long-lived asset is placed in service.

n. *Revenue, support, and expenses* – Contributions are recorded when cash or unconditional promises-to-give have been received or ownership of donated assets is transferred to Partners. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Partners receives noncash gifts which are recorded as support at the estimated fair market value on the date of the gift. Goods given to Partners that do not have an objective basis for valuation are not recorded. Revenue is recorded when earned. Expenses are recorded when incurred in accordance with the accrual basis of accounting.

o. *Contributed services* – ASC 958, *Not-for-Profit Entities,* requires recording the value of donated services that create or enhance nonfinancial assets or require specialized skills. Many volunteers have contributed significant amounts of their time to activities of Partners; however, since the above requirements were not met, the value of the contributed services is not recorded in the consolidated financial statements.

p. *Functional allocation of expenses* – The cost of providing the various program services and supporting activities have been summarized on a functional basis. Accordingly, certain costs, such as depreciation and payroll, have been allocated among the program and supporting activities.

***NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):***

q. *Use of estimates* – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

r. *Allocation of joint costs* – Partners allocates all costs which contain any fundraising appeal to be allocated to fundraising unless all of the following three tests are met: purpose, audience, and content.

s. *Income taxes* – Partners has adopted ASC 740-10, relating to accounting for uncertain tax positions. ASC 740-10 prescribes a recognition threshold and measurement process for accounting for uncertain tax positions and also provides guidance on various related matters such as derecognition, interest, penalties, and disclosures required. Partners does not have any uncertain tax positions. The organization is exempt from income taxes under section 501(c)(3) of the Code and is classified as a Church therefore the organization does not file Form 990, *Return of Organization Exempt from Income Tax.*

t. *Valuation of long-lived assets* – Partners, using its best estimates based on reasonable and supportable assumptions and projections, reviews assets for impairment whenever events or changes in circumstances have indicated that the carrying amount of its assets might not be recoverable. Impaired assets are reported at the lower of cost or fair value. No impairments were recognized during the years ended June 30, 2018 and 2017.

u. *New Accounting Pronouncement Effective in Future Accounting Periods*

*Revenue from Contracts with Customers*

In May 2014, the Financial Accounting Standards Board (FASB) issued amended guidance to clarify the principles for recognizing revenue from contracts with customers. The guidance requires an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Additionally, qualitative and quantitative disclosures are required regarding customer contracts, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. The guidance will initially be applied retrospectively using one of two methods. The standard will be effective for the entity for annual periods beginning after December 15, 2018. Management is evaluating the impact of the amended revenue recognition guidance on the entity’s financial statements.

*Leases*

In February 2016, the FASB issued ASU No. 2016-02, Leases, which is a comprehensive lease accounting standard that requires entities that lease assets (lessees) to recognize the assets and related liabilities for the rights and obligations created by the leases on the balance sheet for leases with terms exceeding 12 months. The lessee in a lease will be required to initially measure the right-of-use asset and the lease liability at the present value of the remaining lease payments, as well as capitalize initial direct costs as part of the right-of-use asset. The standard will be effective for the entity for annual periods beginning after December 15, 2019; however, early application is permitted. Management is currently evaluating the impact this guidance will have on its financial statements.

### *NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued):*

*New Accounting Pronouncement Effective in Future Accounting Periods (continued)*

*Accounting for Contributions Received and Contributions Made*

In June 2018, FASB issued ASU 2018-08 related to the accounting for contributions received and contributions made. This update applies to both resource recipients and resource providers and assists in evaluating whether a transfer of assets is an exchange transaction or a contribution and also assists with distinguishing between conditional and unconditional contributions. Distinguishing between contributions and exchange transactions determines which guidance should be applied. For contributions, the guidance in Subtopic 958-605 should be followed and for exchange transactions, Topic 606 should be followed. The ASU is effective for the Organization for the year ended June 30, 2020. Management is currently evaluating the impact this guidance will have on its financial statements.

v. *Subsequent events* – Subsequent events have been evaluated through December 19, 2018 which represents the date that the consolidated financial statements were available to be issued.

### *NOTE 3 – PROMISES TO GIVE:*

Promises to give consisted of the following pledges due:

| | June 30, 2018 | June 30, 2017 |
|---|---|---|
| Receivable in one year or less | $ - | $ 17,400 |
| Receivable in one to five years | 43,626 | 68,627 |
| Less discount on long-term receivables | (7,000) | (7,000) |
| Net promises to give | $ 36,626 | $ 79,027 |

### *NOTE 4 – PROPERTY AND EQUIPMENT:*

Property and equipment consisted of the following:

| | June 30, 2018 | June 30, 2017 |
|---|---|---|
| Land and building | $ - | $ 1,072,784 |
| Building improvements | - | 403,284 |
| Office and computer equipment | 233,168 | 314,081 |
| | 233,168 | 1,790,149 |
| Less accumulated depreciation and amortization | (188,265) | (1,019,451) |
| Property and equipment, net | $ 44,903 | $ 770,698 |
| Depreciation and amortization expense | $ 70,040 | $ 71,566 |

In June, 2018, Partners executed final documents to sell its building and land in Spokane, Washington. Gross proceeds for this transaction were $1,194,552, and the gain on the sale was $522,800, a portion of this gain was deferred see Note 9.

***NOTE 5 – INVESTMENTS:***

Investments consisted of the following:

| | June 30, 2018 | June 30, 2017 |
|---|---|---|
| Long-term investments: | | |
| Assets set aside to fund gift annuities: | | |
| Mutual funds | $ 80,820 | $ 88,969 |

Investment income consisted of the following:

| | Years Ended June 30, 2018 | Years Ended June 30, 2017 |
|---|---|---|
| Interest and dividends | $ 6,212 | $ 5,362 |
| Realized and unrealized gain on investments | 1,236 | 668 |
| Investment fees | (626) | (1,020) |
| | $ 6,822 | $ 5,010 |

***NOTE 6 – FAIR VALUE MEASUREMENTS:***

*Fair value measurement* – Effective January 1, 2008, Partners adopted ASC 820, *Fair Value Measurements and Disclosures*, which establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are described below:

*Level 1* Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that Partners has the ability to access.

*Level 2* Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices of identical or similar assets or liabilities in inactive markets;
- inputs other than the quoted prices that are observable for the asset or liability;
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

*Level 3* Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

### *NOTE 6 – FAIR VALUE MEASUREMENTS (continued):*

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following tables set forth by level, within the fair value hierarchy, Partners' assets at fair value as of June 30, 2018 and 2017.

| | Assets at Fair Value as of June 30, 2018 | | | |
|---|---|---|---|---|
| | Level 1 | Level 2 | Level 3 | Total |
| Mutual funds | $ 80,820 | $ - | $ - | $ 80,820 |
| | $ 80,820 | $ - | $ - | $ 80,820 |

| | Assets at Fair Value as of June 30, 2017 | | | |
|---|---|---|---|---|
| | Level 1 | Level 2 | Level 3 | Total |
| Mutual funds | $ 88,969 | $ - | $ - | $ 88,969 |
| | $ 88,969 | $ - | $ - | $ 88,969 |

### *NOTE 7 – GIFTS IN-KIND:*

Partners solicits gifts in-kind on behalf of indigenous organizations it partners with. Requests for gifts are presented through Partners' area directors. Once a project has been approved, contacts are made to locate and secure the requested items. Transportation may be handled by Partners or the donee organization, and Partners tracks the gift once it has been shipped to ensure it is received by the requesting organization and used in ministry.

Gifts in-kind consist of medical supplies that are recorded at wholesale values for the years ended June 30, 2018 and 2017.

### *NOTE 8 – ALLOCATION OF JOINT COSTS:*

As stated in note 2, Partners has adopted ASC 958, *Not-for-Profit Entities*. Partners incurs costs for activities such as writing, publications, and serving churches that include fundraising appeal. These costs are referred to as joint costs and are allocated to program activities and fundraising.

Joint cost allocations were as follows:

| | Years Ended June 30, | |
|---|---|---|
| | 2018 | 2017 |
| Program activities | $ 750,157 | $ 827,318 |
| Management and general activities | 130,877 | 155,734 |
| Fundraising | 143,551 | 204,869 |
| | $ 1,024,585 | $ 1,187,920 |

### *NOTE 9 – LEASES:*

Partners leased portions of the headquarters building in Spokane, Washington, to other tenants. The last lease expired in March 2017.

Net rental income (loss) was $(42,064) and ($18,235) for the years ended June 30, 2018 and 2017, respectively. Included in net rental income were direct expenses of $42,064 and $46,980 for the years ended June 30, 2018 and 2017, respectively.

In March 2013, Partners re-negotiated a lease agreement for a satellite office in Cupertino, California. The lease calls for monthly rental payments of $1,000 through June 30, 2015, and month to month thereafter. The lease agreement was terminated June 30, 2017.

In June 2018, Partners executed final documents to sell its building and land in Spokane, Washington and lease back 3,797 square feet of the building. The lease calls for rent payment through September 30, 2021. This transaction was accounted for in accordance with ASC 840-40, *Sale-Leaseback Transactions.* The amount of gain equal to the present value of future minimum lease payments, $99,776 was deferred and will be recognized over the term of the lease.

***NOTE 9 – LEASES (continued):***

The lease expense for future years is as follows:

| Years Ending June 30, | Amount |
|---|---|
| 2019 | $ 50,468 |
| 2020 | 52,048 |
| 2021 | 53,628 |
| 2022 | 14,712 |
| | $ 170,856 |

Total rental expense was $10,786 and $20,057 for the years ended June 30, 2018 and 2017, respectively.

***NOTE 10 – LIQUIDITY:***

Partners had $2,064,927 of financial assets available within one year of the balance sheet date consisting of cash of $2,730,417, contributions receivable of $220,945 less $886,435 of donor restrictions for program projects as of June 30, 2018. None of these financial assets are subject to donor or other contractual restrictions that make them unavailable for general operating expenditure within one year. Partners has a goal to maintain assets on hand to meet 90 days of internally calculated operating expenses at the end of the year. The internally calculated costs for 90 days of operation are approximately $640,600.

***NOTE 11 – RETIREMENT PLAN:***

Partners has a defined contribution plan covering substantially all full-time employees over 21 years of age. Deposits to the plan are based on a percentage of compensation. Partners ceased providing a company match to participant contributions during 2010. The Plan was terminated on August 31, 2016.